CCC Interim Leadership Kai Künstler





Brief profile - One-pager

Leadership Profile

Experienced interim executive focused on medical technology.

Extensive leadership experience at executive and C-level in international MedTech companies. Strong track record in transformation, commercialization, and product strategy; also, in regulated environments.

Value Proposition

Leadership on demand. Impact with foresight. Pragmatic, effective, reliable.

Available for line, project, or transformation roles, with entrepreneurial mindset, clear communication, and strong customer focus.

Key Focus Areas (selected)

- Bridging key leadership vacancies
- Transformation & Change Leadership
- Post-Merger Integration, Carve-out, Restructuring & Scaling
- Commercial Acceleration

Engagement Models

- Line mandates with clear accountability for results (e.g., General Management, Commercial Excellence)
- Project leadership with a clearly defined scope (e.g., Launch, Reorganization, Turnaround)
- Special formats with a temporary character (e.g., Vacancy bridging, Due Diligence, Post-Merger)

Note: All models or mandates are temporary in nature, carried out with clearly defined objectives, results, and decision-making authority, and undertaken for discrete assignments outside the existing line organization.

Values

Leadership means responsibility. Impact requires trust.

My work is based on clarity, loyalty, and a collaborative approach. I stand for sustainable impact, not only short-term effects.

Industry Focus

Medical technology – B2B & B2C, outpatient & clinical, DACH, Europe & EMEA. Experience with OEMs, start-ups, hidden champions, and corporations. Expertise in strategy, go-to-market, sales, marketing, product management.

Hinweis: Dieses Dokument dient ausschließlich der allgemeinen Information und stellt kein verbindliches Angebot dar. Alle Angaben ohne Gewähr.

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FÜHRUNG AUF ZEIT. WIRKUNG MIT WEITBLICK LEADERSHIP ON DEMAND. IMPACT WITH FORESIGHT

Contact

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